

**TRA21-01 - Additional Options Pricing**

The Lion Electric Co Submission 1				Dynamic Specialty Vehicles Submission 1				First Truck Centre Vancouver Submission 1				
Line Item	Bus Type	Optional Item Description	Is this cost Additional, No Change, etc.	Cost	Bus Type	Optional Item Description	Is this cost Additional, No Change, etc.	Cost	Bus Type	Optional Item Description	Is this cost Additional, No Change, etc.	Cost
1	LionC	<p>The air conditioning system on each Lion electric school bus is extremely powerful at 95000 BTU total. We use the ACT brand air conditioning system and it has proven to be an effective and reliable method to cool the interior passenger compartment. It maintains it a cool temperature for the last four years of our on-the-road electric school bus experience. We have our school buses deployed throughout North America including in areas where summer temperatures regularly get as high as 43 degrees C. Our electric school buses have proven to be able to reach and maintain a cool interior temperature even in these types of extreme heat. The time it takes to reduce interior temperature to 21 degrees C is minimal after system engagement. Our end users have even referred to our school buses as "ice boxes" in the summertime.</p> <p>We proudly say that our air conditioning system makes our electric school buses one of the most comfortable to ride in for end users and is a testament to our mission to manufacture high quality durable reliable dependable buses. Lion will happily provide additional information on the performance of our air conditioning systems upon request.</p>	Additional cost	\$15,000.00	Type C	Gasoline option- Ford 7.3l V8 with Roush Cleantech fuel system Ford 6 Speed Transmission. For more information and benefits to becoming a Ford Service Centre for yellow and white fleet see file: Blue_Bird_Propane_Gas_Comparison.pdf	Additional	-\$6,850.00	Type C	Detroit DD5 240hp 660LB/FT	engine price credit	-\$1,300.00
2					Type A A-EV C C-EV D	Predictive Stop Arm by SafeFleet For details please see file: Predictive Stop Arm.pdf	Additional	\$4,350.00	Type D	Detroit DD8 26HP 720LB/FT	Additional charge	\$6,600.00
3					Type C C-EV D	Premium Undercoat Sulfonate Enhanced DTM Modified Wax coating. Replaces the standard asphalt emulsion. Provides approx twice the performance in highly corrosive environments where de-icing chemicals are prevalent.	Additional	\$350.00				
4					Type C D	Premium Fuel Tank Undercoat-Wax based undercoat over std black powdercoat for the fuel tank. Provides increased corrosion resistance. Salt spray hours increase from 240 to 2000 hrs with this coating.	Additional	\$195.00				