TRA 23-01 - Supply and Delivery of School Buses - Quote Form - Optional Pricing

	Dynamic Specialty Vehicles				The Lion Electric Co				First Truck Centre Vancouver			
	Submission 1				Submission 1				Submission 1			
Line Item	Bus Type	Optional Item Description	Is this cost Additional, No Change, etc.	Cost	Bus Type	Optional Item Description	Is this cost Additional, No Change, etc.	Cost	Bus Type	Optional Item Description	Is this cost Additional, No Change, etc.	Cost
1	Type A	Micro Bird G5 Chevrolet 33 Passenger School Bus with convertible seats.	Additional	$7,503.00	LionC	The air conditioning system on each Lion electric school bus is extremely powerful at 95000 BTU total. It has proven to be an effective and reliable method to cool the interior passenger compartment. It has maintained a cool temperature on all buses that are currently in operation over the last four years. We have deployed school buses throughout North America including in areas where summer temperatures consistently sit at 43 degrees celsius. Our electric school buses have proven to be able to reach and maintain a cool interior temperature even in these types of extreme heat. The time it takes to reduce interior temperature to 21 degrees C is minimal after system engagement. Our end users have even referred to our school buses as “ice boxes” in the summertime. We proudly say that our air conditioning system makes our electric school buses one of the most comfortable to ride in for end users and is a testament to our mission to manufacture high quality durable reliable dependable buses. Lion will happily provide additional information on the performance of our air conditioning systems upon request.	Additional	$19,500.00	Type D	Detroit DD8 7.7L 6 CYL 260 HP @2200 RPM 2600 GOV RPM 720 LB/FT@1400 RPM	Additional	$7,510.00
2	Type C-Gas	Gasoline option - Ford 7.3L V8 with Roush Cleantech fuel School Districts may opt to be a Ford Warranty Centre through Dynamic Specialty Vehicles. This provides School Districts with a discount on all Ford parts for all Ford models and billable labour for any warranty work. This is applicable for Yellow School Buses and White Fleet and provides significant savings on parts and revenue on labour. Please contact Margarita Natavio at Dynamic for more details.	Additional	-$9,000.00					Type C	Detroit DD5 5.1L 4 CYL 240 HP @2200 RPM 2600 GOV RPM 660 LB/FT@1200 RPM	No Charge	-$700.00
3	Type A A-EV C C-EV D D-EV	Predictive Stop Arm by Seon Safefleet	Additional	$4,538.00								