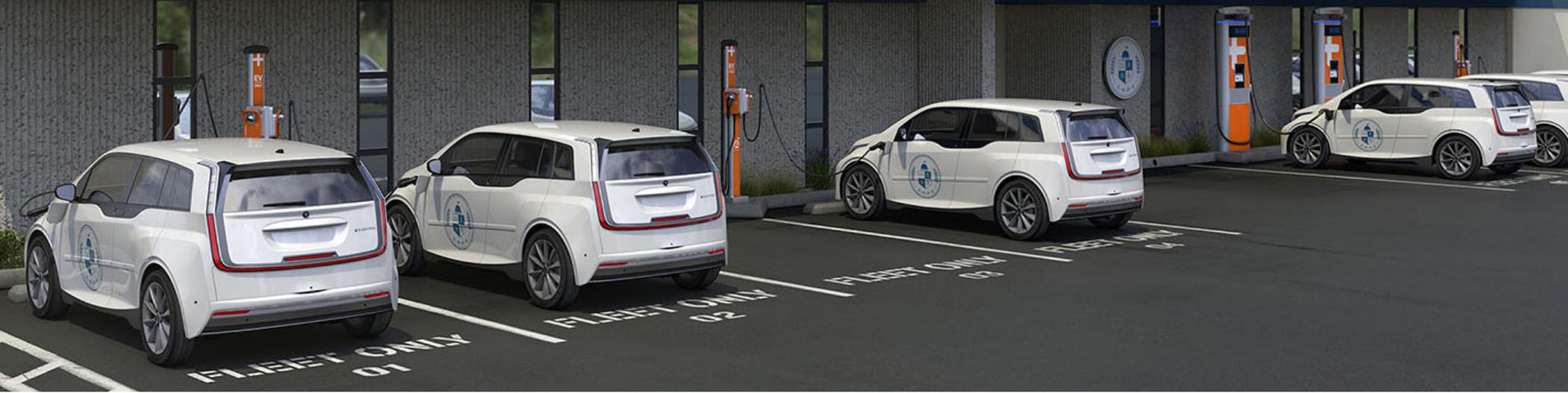


Drive your electric  
future with ChargePoint  
fleet solutions

-chargepoint+



[chargepoint.com](https://www.chargepoint.com)



The future of fleets is electric – and for more and more companies, that future starts today. Electric vehicle (EV) fleet sales have more than doubled on a year-over-year basis in key vehicle segments, and **thanks to total cost of ownership (TCO) savings of up to 25% and emissions reductions of 50% or more, that growth will only accelerate.**

However, transitioning to the e-mobility future without disrupting your existing fleet operations can be challenging. It means adapting your routes to new types of vehicles, installing new charging equipment at your site, and figuring out how to fit it all into your budget.

Here's what you need to consider to successfully plan your fleet's electric future, and how partnering with ChargePoint allows you to electrify with confidence at every step of the way.



Savings of up to 25%



Emissions reduction of 50% or more

# Make charging station selection seamless

As the e-mobility industry has matured, “one charger fits all” is no longer the case. Fleet managers must be careful to choose charging equipment that fits the operating requirements of their EV routes as well as the electrical capacity of their site. And the TCO savings of EVs simply aren’t worth it if you can’t trust your charging stations to be just as reliable as your liquid fuel pumps.

ChargePoint works with you to assess your fleet and design an optimal deployment strategy. We’ll analyze your existing fleet vehicles and route data, including arrival and departure times as well as trip lengths, to model your operational requirements. We’ll also examine your site’s electrical infrastructure to ensure your site’s charging capacity matches your charging needs. ChargePoint is the only global EV charging provider with a complete portfolio of AC and DC charging solutions that cover every use case, from ultra-fast DC fast charging at your site to AC Level 2 charging at your drivers’ homes. We also offer access to one of the largest public EV charging networks in the world, with over 188,000 access points including over 12,000 DC ports.



If your drivers need to charge out of the ChargePoint network, we’ve got you covered there too, with access to over 320,000 public ports through roaming integrations with other providers – just like cell phone roaming!

## Design and build customized charging infrastructure

After assessing your site's electrical requirements and selecting charging station equipment comes the challenge of managing the site design and installation of your charging stations. **Regardless of your level of expertise in developing fleet fueling sites, chances are you'll have questions about new technology.**

ChargePoint offers best-in-class consulting services honed over 15 years and many thousands of installs to ensure your charging infrastructure is built to spec, on schedule, and on budget. From infrastructure design to equipment procurement to contractor negotiation and construction oversight, we manage the entire process, provide dedicated project management services, and keep you on time and on budget.





## Fit your budget with flexible financing

Thanks to savings on fuel and maintenance, transitioning to EVs can offer fleets up to 25% in TCO savings. However, those TCO savings don't always guarantee that fleet electrification programs can fit into your budget today. Investing in new vehicles and charging infrastructure is a major investment, and not all fleet operators have the capital budget to move as fast as they'd like.

That's where ChargePoint as a Service, or CPaaS, comes in. We offer flexible financing as well as subscription-based ownership options that allow fleets to make electrification an operational expense instead of a capital expense. CPaaS offers true turnkey e-mobility financing solutions, covering station equipment, design and build services, and charge management software. We can even tailor CPaaS terms to the terms of your facility or vehicle lease, giving you flexibility to grow or change your operations over time.

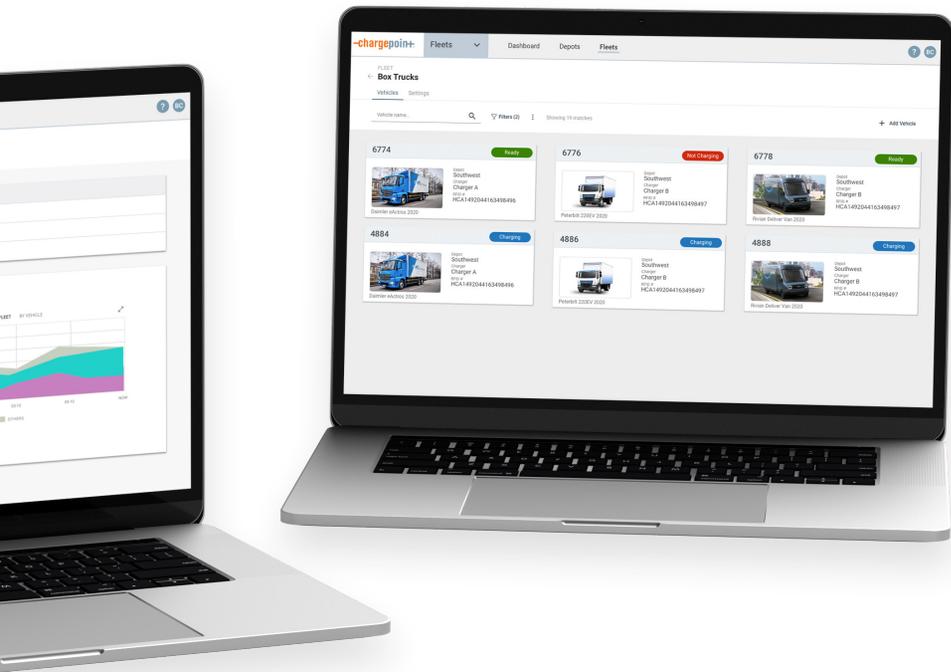


Transitioning to EVs can offer fleets up to 25% in TCO savings

Another factor supporting the big TCO savings of going electric is the availability of government funding at the federal, state, and local levels. ChargePoint will put our deep understanding of the policy environment to work for you, identifying incentives your fleet electrification strategy can benefit from.

# Simplify EV management with powerful software

Embracing your fleet's EV future – and maximizing its value to your business – goes hand in hand with embracing software innovation. **The combination of EV technology and charge management software opens up new opportunities to streamline operations and achieve the lowest possible TCO, going beyond what's possible with traditional fleets.**



ChargePoint's industry-leading software platform puts the future of fleet management at your fingertips, with features including:

## Charge Management

Real-time visibility into EV station status and health, and ensure operational readiness at lowest cost, with automated charging based on time of day, demand charges, and other cost factors

## Enhanced Fleet Telematics

Deep insights on your EV fleet performance, allowing you to improve efficiency, increase uptime, and optimize battery health

## Integration

Seamless integration with your existing scheduling, telematics, and fuel card services that works across all types of charging stations and vehicles, ensuring peak performance regardless of manufacturer

## Mobility

Manage charging activities no matter where your drivers need to go - at work, on route or at home

ChargePoint's powerful software leads the industry, but we aren't resting on our laurels. Like EV technology itself, innovation is at the core of our business, and we work with our partners every day to think up new ways to make your charging experience even better.



## Optimize electrification through proactive support services

Whenever you bring home new technology, whether it's a new laptop or a smart TV, you want to know you've got technical support if you need it. EV fleets are no different. **While you're excited about the potential of these powerful new capabilities and the TCO savings that come with EV adoption, you also want to be sure that "it just works."**

ChargePoint has your back, with comprehensive station support, monitoring, and maintenance services to meet the needs of your essential fleet fueling operations. ChargePoint Assure Pro offers 24/7 technical support and rapid response capabilities to ensure any downtime or delays in service are kept to an absolute minimum.

After all, while the TCO savings of EVs are a welcome boost to your bottom line, as a fleet operator your peace of mind is priceless.

Photo: Frito-Lay



## Go electric with confidence

With a fully-integrated, end-to-end electrification solution including hardware, software, and services, and over a decade at the forefront of EV charging innovation, **it's no wonder that 80% of the Fortune 50 trust ChargePoint for their e-mobility needs.**

No matter how big or small your fleet is, or whether your drivers charge at your depot, distribution center, on-route, or at home, ChargePoint is here to help on your journey to an electric future.

Learn more at [chargepoint.com/solutions/fleet](https://www.chargepoint.com/solutions/fleet)

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