## TRA23-02 - Supply and Delivery of Charging Equipment and Software for Electric School Buses - Specification - Charging Management Software - Technical Specifications

|              |  | Guillevin International   | The Lion Electric Co   | Hypercharge Networks CORP   | ChargeFWD Ltd.  | Siemens Canada Limited  | Evenergi Software Consulting Limited   |
|--------------|--|---|--|---|---|---|--|
|              |  | Submission 1  | Submission 1   | Submission 1  | Submission 1  | Submission 1  | Submission 1   |
| Line<br>Item | Specifications   | Yes/No Additional Information   | Yes/No Additional Information  | Yes/No Additional Information   | Yes/No Additional Information                             | Yes/No Additional Information   | Yes/No Additional Information  |
|              |  | Yes In addition to manufacturing and selling our own EV charging<br>equipment ChargePoint has over 8 years of experience integrating<br>EVSEs from other manufactures onto our network. The ChargePoint<br>Network supports the OCPP v1.6J and 2.0.1 protocol making it<br>possible to integrate any charging station that communicates via<br>the protocol onto our network. ChargePoint has developed a robust<br>integration program with a dedicated team to facilitate this process<br>to adequately conduct integration and ensure stations works as<br>expected. Currently our portfolio of charge management software<br>supports charging hardware from: ABB Alfen Alpitronics IES Eaton<br>Ebusco Heliox Proterra Tritium and more. | No Please note that the proposed<br>charging station management<br>softwares are only for the<br>chargers of their own<br>companies. | Yes       ABB       IES Synergy (to be certified in Q3-2023)         a.AC Destination 3-22 kW       a.Keywatt 24 kW         b.DC Destination 1-24 kW       b.Keywatt 50 kW         c.DC Fast 50-180 kW       c.Keywatt 100 kW         d.DC High Power 175-350+ kW       JointTech         AddEnergie (via OCPI)       a.EVC10 4-20 kW         a.SmartTWO       b.EVC11 7-22 kW         b.CoRe+       c.EVC12 7-22 kW         c.SmartDC 50-100+ kW       Delta         JuiceBar       a.AC Max         a.AC Max       a.JuiceBar GEN 3 (32-80A) 7-20 kW         b.AC Mini Plus       Kempower (to be certified in Q1-2023)         c.AC Mini       Lite-On         d.DC SLIM 100 kW       a.IC-3 AC Charger         e.UFC 150 kW       Siemens         Efacec       a.VersiCharge Ultra 50 kW         b.HV 350 kW       c.VersiCharge Ultra 175 kW         c.HV 160 kW       Tritium         a.EVduty-40 (30A)       a.RT 50 kW         GrizzI-E (to be certified in Q2-2023)       c.PKM 150 kW         GrizzI-E (to be certified in Q2-2023)       c.PKM 150 kW         c.GrizzI-E Duo 10 kW       W       Wallbox (to be certified in Q2-2023)         a.GrizzI-E Duo 10 kW       e.PK 350 kW       c.GrizzI-E Smart 10 kW <td>Yes All OCPP 1.6 EVSE</td> <td>Yes Siemens software is fully OCPP<br/>compliant so it will work with any<br/>OCPP compliant hardware</td> <td>Yes BetterFleet is continuously adding<br/>integration with charger companies.<br/>Currently our platform is integrated<br/>with ABB Heliox and Siemens. We are<br/>in the midst of integrating with<br/>Kempower and actively speaking to<br/>other charger companies.</td> | Yes All OCPP 1.6 EVSE                                     | Yes Siemens software is fully OCPP<br>compliant so it will work with any<br>OCPP compliant hardware | Yes BetterFleet is continuously adding<br>integration with charger companies.<br>Currently our platform is integrated<br>with ABB Heliox and Siemens. We are<br>in the midst of integrating with<br>Kempower and actively speaking to<br>other charger companies.  |
| 2            | <ul> <li>Must provide a web-based platform that<br/>includes exportable data and a<br/>dashboard showing information and<br/>controls that will be available from the<br/>proposed charging station. To include at<br/>a minimum:</li> <li>Station identifier physical location</li> <li>Charging station status</li> <li>Charging session start/stop times</li> <li>Active charging time</li> <li>kWh delivered to the bus</li> <li>Power consumed by the charger (kw)</li> <li>Please indicate all software reporting</li> </ul> | <ul> <li>Yes ChargePoint charge management software can provide the listed functions and/or information. Control functions include the following allowing a user complete control to optimize fleet charging and electrical costs:</li> <li>Access control</li> <li>Dynamic power module allocation</li> <li>Cable Sharing</li> <li>Charge scheduling</li> <li>Power Sharing Management: circuit panel and site levels</li> <li>Plug and Charge</li> <li>API</li> <li>Fleet Integration (for telematics)</li> <li>Please refer to Section 2 of the attached ChargePoint Solutions</li> </ul>  | Yes Please see Management<br>Software document for details.  | Yes Yes and described in supplemental document.   | Yes Billing / metering access control<br>load management. | Yes Please see specifications sheet   | Yes BetterFleet Manage offers an<br>interactive dashboard which is fully<br>capable of meeting the minimum<br>reporting requirements. In addition<br>our platform provides additional<br>functionality such as information on<br>charger alerts - helpful for<br>troubleshooting common issues and<br>completing root cause failure analysis<br>as well as the ability to restart<br>chargers (both soft and hard restarts)<br>and override charging schedules if<br>needed. |
| 3            | capabilities.<br>Software must have the ability to grant<br>3rd party data collection and<br>administrative access (Purchaser and<br>ASTSBC) to stations via secure web<br>interface or API.   | Overview for additional details<br>Yes ChargePoint cloud software allows API integration and web-based<br>data downloads.   | Yes  | Yes If successful Hypercharge will make API available in order to integrate with 3rd party apps.  | Yes   | Yes N/A   | Yes BetterFleet is built on a open and<br>accessible API driven architecture. We<br>believe in open data access and will<br>facilitate this request via API xIs<br>downloads.  |
| 4            | Software is capable of OCPP 1.6J or later<br>governing communication between the<br>station and the network.   | Yes The ChargePoint charger management system (CMS) supports the<br>OCPP v1.6J and 2.0.1 protocol making it possible to integrate any<br>charging station that communicates via the protocol onto our<br>network.   | Yes  | Yes Software is OCPP 1.6J and soon to be OCPP 2.0.  | Yes   | Yes N/A   | Yes BetterFleet is capable of<br>accommodating both OCPP 1.6j and<br>OCPP 2.0.1 communication protocols.   |
| 5            | Supplier is responsible for enabling<br>cellular connectivity to a data network<br>prior to installation. Please describe<br>proposed network.   | Yes All ChargePoint products utilize a private cellular network for<br>security purposes; network activation is completed by ChargePoint<br>during the install process.   | Yes The charger manufacturer is<br>providing the connection to the<br>network once the charger is<br>ready for delivery.             | Yes Hypercharge pre-configure the charging station prior to shipping the unit and curren<br>SIMs are with TELUS. Can offer customer's preferred carrier if adverse to TELUS.  | tly Yes Telus   | Yes N/A   | Yes 4G LTE Cellular Routers will be<br>installed and used on the project.<br>Communication can be hardwired on<br>site or via secure ethernet LAN. In<br>addition metering connectivity is<br>provided.  |
| e            | Supplier will perform the testing and<br>commissioning of the software with the<br>applicable charging station/s so that it is<br>functional and ready for use.  | Yes ChargePoint is a vertically integrated solution provider. This means<br>we design engineer and manufacture all elements of the solution<br>including hardware software and services to best meet customer<br>needs. This approach also avoids the challenges and risks associated<br>with matching different hardware and software vendors and having<br>to determine responsibilities when inevitable issues arise.<br>ChargePoint ultimately provides customers with a "one stop shop"<br>for all your charging needs with the highest degree of confidence in<br>quality reliability and functionality.  | Yes The charger manufacturer is<br>providing the connection to the<br>network once the charger is<br>ready for delivery.             | Yes Yes   | Yes   | Yes N/A   | Yes A cornerstone of BetterFleet's<br>approach to deploying its charge<br>management system is ensuring<br>integration of chargers and electric<br>school buses. We attest that we<br>facilitate the process of ensuring<br>systems 'speak' to one another<br>through testing and commissioning.   |

| Foreseeson Technology Inc. |   |  | FLO Services Inc |   |        | InCharge Energy   |       | Electrum Charging Solutions Inc   |  |
|----------------------------|---|--|------------------|---|--------|---|-------|---|--|
| Line                       |   | Submission 1<br>Yes/   |                  | Submission 1  |        | Submission 1  | Yes/I | Submission 1  |  |
| Item                       | Specifications  | No Additional Information  | Yes/No           | Additional Information  | Yes/No | o Additional Information  | 0     | Additional Information  |  |
| 1                          | L Capable of integration with other   | Yes In addition to manufacturing and selling our own EV charging equipment   | Yes              | In addition to meeting OCPP compliance across FLO's hardware and network management platform we also offer  | Yes    | Our software has been tested with the following EVSE manufacturers: ICE ABB LiteOn  | Yes   | Yes anything that is OCPP compliant.  |  |
|                            | manufacturers' charging<br>equipment. Please indicate the<br>manufacturers and models of<br>charging equipment to which the<br>software is compatible with.   | ChargePoint has over 8 years of experience integrating EVSEs from other manufactures onto our network. The ChargePoint Network supports the OCPP v1.6J and 2.0.1 protocol making it possible to integrate any charging station that communicates via the protocol onto our network. ChargePoint has developed a robust integration program with a dedicated team to facilitate this process to adequately conduct integration and ensure stations works as expected. Currently our portfolio of charge management software supports charging hardware from: ABB Alfen Alpitronics IES Eaton Ebusco Heliox Proterra Tritium and more. |                  | implementation services that can enable third-party manufacturers of OCPP capable charging stations to integrate<br>with EV charging networks supported by FLO. A recent example of this open integration approach can be seen with<br>the successful onboarding of ABB manufactured charging station. ABB is one of the largest EV charging<br>manufacturers globally and their Tera 53 DC Fast Charger model and 24kW Wall box DCFC have both been<br>implemented using OCPP 1.6J and are available exclusively for the use of BC Hydro and Hydro Quebec on their<br>respective charging networks.  |        | JuiceBar Siemens Delta Tellus Power SemaConnect Freewire and Power Electronics. We have<br>an active program to add further EVSE as we see customer demand. All industry standard<br>OCPP 1.6-J chargers can communicate with our software for session reporting. Depending on<br>the age of the equipment InCharge may still be able to connect to the charger network and<br>capture charger session data that we can incorporate into dashboards and reports that are<br>visible in the InControl software platform.   |       | Autel Siemens Phihong ABB Delta etc   |  |
|                            | <ul> <li><sup>2</sup> Must provide a web-based platform<br/>that includes exportable data and a<br/>dashboard showing information and<br/>controls that will be available from<br/>the proposed charging station. To<br/>include at a minimum:</li> <li>Station identifier physical location</li> <li>Charging station status</li> <li>Charging session start/stop times</li> <li>Active charging time</li> <li>kWh delivered to the bus</li> <li>Power consumed by the charger<br/>(kw)</li> <li>Please indicate all software<br/>reporting capabilities.</li> </ul> | Yes ChargePoint charge management software can provide the listed functions<br>and/or information. Control functions include the following allowing a user<br>complete control to optimize fleet charging and electrical costs:<br>•Access control<br>•Dynamic power module allocation<br>•Cable Sharing<br>•Charge scheduling<br>•Power Sharing Management: circuit panel and site levels<br>•Plug and Charge<br>•APl<br>•Fleet Integration (for telematics)<br>Please refer to Section 2 of the attached ChargePoint Solutions Overview for<br>additional details.   | r                | As part of the onboarding process customers will be granted access to the FLO Owner Web Portal which is the primary network tool used to monitor and manage the charging stations.<br>Highlights of the Owner Web Portal include:<br>Unique login credentials with access privileges based on roles and requirements.<br>Heath and status update through an equipment heartbeat that provides a continuous stream of information from sensors inside the charging station architecture on essential data points such as the live status (available in-use unknown offline) temperature connectivity index and much more. The information is updated and displayed at near real-time speed on the charging network mapping interface built into the dashboard (see the image below to illustrate the functionality). The status information is also shared via API with third-party roaming network operators vehicle OEM navigation systems and charging aggregators including PlugShare and ChargeHub. Other information is also included in the precise GPS coordinates for the charging site station access arrangements and pricing policies charging port type(s) available power and applicable site host details.<br>Ability to configure charging station options and parameters such as billing mode and values display unique customer-facing messages manage access and restrict who can use the service and modify power management settings.<br>Report module featuring a range of historical charging station data which can be viewed in an Internet browser or extracted into CSV format for post-processing and analysis. Charging reports can be configured to view data per station per site or per owner account including:<br>Station ID and site name where the charging session occurred;<br>Session start and end time;<br>Total number of charging sessions over a given period;<br>Unique identifier for the charging partners);<br>Connection duration;<br>Type of connector used;<br>EV's state of charging session;<br>Type of connector used;<br>EV's state of charging the start and end of the session (for DC stations); | Yes    | InControl is a web-based application no additional hardware or software needed. InControl provides a comprehensive view of EV charging station information which can be accessed by drivers fleet managers and customers in real time and static basis. This information can be used to improve the efficiency of EV charging operations optimize fleet management and make better decisions about EV charging infrastructure investments. Customers manage access control user invitations and permissions configure reports edit chargers vehicles and sites manage notifications set load and energy management policies and file and monitor support tickets. The location of each station including its address city state geocordinates and zip code. KWh costs/consumption: We enable users to enter tariff information for cost tracking. This enables us to track the cost of charging an EV at each station on a session basis as well as the amount of energy consumed by each charging session. Power levels: The maximum power output of each station. Online status: The current status of each station whether it is online and available for use offline for maintenance or out of order. Occupancy: The number of vehicles currently charging at each station and overall utilization of an account site or group of chargers. |       | "Active charging time" - platform only shows<br>charging duration<br>"Power consumed by the charger (kw)" -<br>platform has this as a paid function for additional<br>20/month per location |  |
| 3                          | 3 Software must have the ability to<br>grant 3rd party data collection and<br>administrative access (Purchaser<br>and ASTSBC) to stations via secure<br>web interface or API.   | Yes ChargePoint cloud software allows API integration and web-based data downloads.  | Yes              |   | Yes    | Customers manage access control user invitations and permissions configure reports edit<br>chargers vehicles and sites manage notifications set load and energy management policies<br>and file and monitor support tickets. InControl offers several user roles based on customer<br>configuration as well as licenses purchased. The base license includes a Member provided<br>read-only access to views and reports and Admin where the user can manage users access<br>control alerts naming customize reports view error/issue reports set load and energy<br>management policies and file and track support cases. Premium features enable roles that<br>can access the API and API key management telematics integrations credit card integrations<br>and PowerBI dashboards. We can also create custom roles to suit customers with specialized<br>needs - we have over 80 different role touchpoints available to create custom permission and<br>visibility sets.  |       |   |  |
| 4                          | Software is capable of OCPP 1.6J or<br>later governing communication<br>between the station and the<br>network.   | Yes The ChargePoint charger management system (CMS) supports the OCPP<br>v1.6J and 2.0.1 protocol making it possible to integrate any charging station<br>that communicates via the protocol onto our network.   | Yes              |   | Yes    | All industry standard OCPP 1.6-J chargers can communicate with our software for session reporting. We see some variances with error reporting. Some manufacturers such as Power Electronics and Freewire in our recent experience have been reluctant to share error code documentation which hampers our ability to communicate issues in plain English to our customers with these machines. Some manufacturers such as ABB require charger configuration to be performed on their own web portal instead of OCPP servers. With our ABB partnership our technicians maintain access to this web portal and will have API access to it before the end of 2023.   | Yes   |   |  |
|                            | 5 Supplier is responsible for enabling<br>cellular connectivity to a data<br>network prior to installation. Please<br>describe proposed network.  | Yes All ChargePoint products utilize a private cellular network for security<br>purposes; network activation is completed by ChargePoint during the install<br>process.  | Yes              |   | Yes    | InControl is a web-based application no additional hardware or software needed. Our modems and SIM use 4G.  | Yes   |   |  |
| 6                          | 5 Supplier will perform the testing<br>and commissioning of the software<br>with the applicable charging<br>station/s so that it is functional and<br>ready for use.  | Yes ChargePoint is a vertically integrated solution provider. This means we<br>design engineer and manufacture all elements of the solution including<br>hardware software and services to best meet customer needs. This<br>approach also avoids the challenges and risks associated with matching<br>different hardware and software vendors and having to determine<br>responsibilities when inevitable issues arise. ChargePoint ultimately<br>provides customers with a "one stop shop" for all your charging needs with<br>the highest degree of confidence in quality reliability and functionality.                          | Yes              |   | Yes    | We work with roaming SIM Cards which choose the strongest network.  | Yes   |   |  |